

INNOVATIVE SOLUTIONS FOR THE **BUILT ENVIRONMENT**

Refine your skills and increase your knowledge by exploring new ways to solve issues facing the AEC industry today.



EDUCATION



NETWORKING



EXPO

CONSTRUCT provides a platform for exploring and refining innovative solutions to solve complex problems facing the AEC industry today. During the three-day educational program and two-day expo, industry leaders converge with a common goal of educating and inspiring for the betterment of the industry.

Connect with Construction Architects, Designers, Specifiers, Engineers, Project Managers, Contractors, Construction Managers, Estimators, Owners, Product Representatives, and Manufacturers at CONSTRUCT for cutting-edge, solutions-driven learning opportunities.

Join your peers for three days packed with:

- **Education:** Select from over 50+ educational sessions
- **Continuing Education Credits:** Over 18 hours of CEU's
- **Exhibits:** Explore the latest in products and services
- **Expo Hall Learning:** Participate in product demos, educational sessions, and hands-on workshops
- **Networking:** Connect with others industry professionals
- **Social Events:** Mix and mingle with peers at evening events



Join your colleagues at
CONSTRUCT. Learn more at
www.constructshow.com/PRU

EDUCATION: October 9-11, 2019
EXHIBITS: October 10-11, 2019
National Harbor, MD, USA
Gaylord National Resort & Convention Center

Official Show Partners:

ARCHITECT



the construction
specifier

NEW CONSTRUCT PRODUCT REP UNIVERSITY PROGRAM

The NEW Product Rep University Program was designed to meet the needs of Manufacturer's Representatives of Architectural Building Products, as integral members of the project team.

The program features a full day of education to help you stay up to date on current trends and refine your interactions and relationships with design professionals.



WEDNESDAY, OCTOBER 9th

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|---------------------|---|
| 8:00 AM - 9:00 AM | Discipline Roles & Project Goals: How Do I Fit In?
<i>Presented by: Mitch Miller, M2 architectural resources, LLC</i> |
| 9:20 AM - 10:20 AM | Welcome to the "Vendor" Jungle! – Moving from Vendor to Trusted Resource
<i>Presented by: Casey Robb, C.F. Robb Consulting Services & Paul Collyer, Cornerstone Building Brands</i> |
| 10:35 AM - 11:50 AM | Why You Need to Read Division 01 on Your Projects: The Rules of the Game
<i>Presented by: Anne Whitacre, HOK</i> |
| 1:25 PM - 2:25 PM | Substitutions and Submittals: Not So Dirty Words
<i>Presented by: Michael Chambers, HGA Architects & Engineers</i> |
| 2:40 PM - 3:40 PM | Learn from Real Life Lessons and Stories from the Road
<i>Presented by: T.J. Gottwalt, Allegion</i> |
| 4:00 PM - 5:30 PM | Power 90 for Product Reps: Greetings, Meetings & More To Know
<i>Presented by: a panel including Eric Lussier, Ivette Bruns, and more</i> |

PRICING

The Product Rep University Package starts at \$315 (early bird pricing) and includes:

- The educational sessions listed above
- Education Networking Lounge Access
- Exhibit Hall Access (including daily refreshments)
- Exhibit Hall Demos & Education

"As a building product representative myself, I understand the important role that we reps have in the built environment. Knowing the phases of the project, who, when and how to talk to the project players and where to look for vital information in the project documents are critical components on becoming a trusted advisor and are all components covered as part of the Product Rep University."
- Eric Lussier, Manufacturer's Product Representative, Precision Athletic Surfaces and Co-Founder of Let's Fix Construction